



# Global Market Report

JUNE 15, 2007

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## PRICE TRENDS:

Albacore –Soft

Tongol – firm

Skipjack- firm

Yellowfin- firm

Pineapple- firm/very tight  
supply

Mushroom- firming/tight  
supply

Tropical Fruit-Very tight  
supply (shortages)



## Skipjack Tuna

Raw material pricing has move up to 1300 +MT levels this week as a result of the continued supply shortages. Canneries are reporting that fish deliveries have been delayed. Some canneries have reduced the number of work days per week and reduced production shifts to 1 instead of 2. Small quantities of Kinkai fish is now being offered to Thailand, however pricing stays high. Incoming volume is too small and do not expect to create any effect on overall supply situation. There are reports that Ecuador and Mexico will stop catching during August and September and canneries from these areas will start sourcing more from other catching areas.

Outlook: Very firm Market conditions.

## Yellowfin Tuna

Catching has slowed down and supply staying very tight. Demand from Europe continues to be high.

Thai packers are willing to pay above 2000 MT levels but reporting that fish suppliers delivering the available volumes to other high demanding areas at higher prices.

Outlook: Firm market conditions

## Tongol Tuna

Thailand season is now ending and pricing stays at 43/45 BHTS per Kg with very limited supply. Vietnam season is starting now but RM pricing is at high levels and reporting that they expect less volume intake during this season. No offers from Indonesia

Outlook: Staying firm.

## Albacore Tuna

Pricing from Indian ocean remains high but Japanese summer albacore is being sold at lower levels in Bangkok and as a result market is showing some softness. The lower cost albacore supply is expected to end in next 1-2 weeks time

Outlook: Soft market conditions (presently).

## **Peach/Pears/Fruit Cocktail/Fruit Mix**

Both Greece and China are reporting normal peach crop and packing is expected to begin Early/Mid July. Chinese suppliers are indicating firm price levels due to the present currency situation and increase in cost of production. There are no left over stock overseas.

Small quantities of Food service size pears available in China from previous crop. New crop is expected to start End august/early September.

Small quantities of fruit mix available in china from the last crop New crop expected to start during September after Pears and grapes are available.

Outlook: Firm Market Conditions.

## **Mushrooms**

Global supply situation continues to be worse due to poor crop in China, India and Holland  
Packers in China could not fulfill their commitments this year and now waiting for the new pack to begin in November-December. All have heavy back orders and nothing can be predicted from the new crop. We have to wait and see.  
India has been fulfilling their commitments to some extent. However, due to severe hot weather conditions in growing areas (weather in India -47 degree C reported this week and expected to go above 53 this summer) supply of good quality raw material is very limited. Shortage situation is expected to continue for this coming season too.

Outlook: Very tight supply and Firm pricing

## **Hearts of Palm-**

Weak US Dollar and short supply situation caused further increase in offer prices by 5-7%.

Comments: Firm pricing conditions.

**Baby Corn:-** Raw material supply has become very limited and several packers are facing difficulty to fulfill their commitments. Crop has affected by recent flood conditions.

**Outlook:** Short supply and firm pricing.

**Tropical Fruit-** Thailand's production has been significantly reduced this year due to poor fruit supply (shortages of both red and yellow papaya, guava and tight supply of pineapple) Fruit costs remained high throughout this season due to extreme shortage situation. Major suppliers from Thailand continue with their struggle to fulfill commitments.

New season is expected to begin in September but packers have heavy back orders to be fulfilled.

**Outlook:** Extremely tight supply

**Pineapple:-** Shortage situation continues in Thailand . Fruit size is too small and yield/output is low and the overall shortage is estimated to be 35-45%.

There has been considerable reduction in supply of raw material for the past 2 weeks. Canneries are receiving only 50% of their usual receipts. Size of fruit is very small giving substantially lower yields and lower availability of normal high choice grade products.

5 more weeks of production left in Thailand and factories will be closed starting end July- August for maintenance. Chinese pack season is ending now. Canneries are having difficulty secure raw material due to high demand from fresh market.

**Outlook:** Tight supply and high prices expected to continue until the fall of 2007

Supply situation is expected to improve starting last quarter of this year provided weather conditions are favorable.

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